

Frank J. (Mac) McConnell

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EMPLOYMENT

2013 – Present	Senior Vice President for Business & Finance University of North Georgia Dahlonega, GA
1999 – 2012	Vice President for Business & Finance North Georgia College & State University Dahlonega, GA
1998 – 1999	Acting Vice President for Business & Finance North Georgia College & State University Dahlonega, GA
1997 – 1998	Comptroller North Georgia College & State University Dahlonega, GA
1987 – 1997	Director of Procurement North Georgia College & State University Dahlonega, GA
1986 – 1987	Assistant Comptroller The Times, A Gannett Newspaper Gainesville, GA
1979 – 1985	Accountant Georgia Marble Company Dimension Stone Group Tate, GA

EMPLOYMENT HIGHLIGHTS

September 1999 – December 2012

Vice President for Business & Finance
North Georgia College & State University

Responsible for business affairs, investments, internal control, budgets, physical plant, materials management, real estate, personnel, public safety and auxiliary enterprises of the university. Serves as ex-officio member of the North Georgia College & State University Philanthropic Foundation, the North Georgia College & State University Real Estate Foundation and the North Georgia College & State University Alumni Association.

Results: Provided financial leadership during record budget reductions while maintaining enrollment growth, and without employee layoffs.

Negotiated intergovernmental agreements with the City of Cumming, City of Dahlonega, and Lumpkin County Government to provide academic and recreational space.

Chair of the Shared Services Center Governing Council.

Provided executive leadership in over \$200 million in new and renovated capital construction projects. Utilizing traditional state general obligation bonds, and public/private partnership funding models.

Implemented new budgeting model in Fall 2005 providing more decentralization and accountability to budget manager.

Co-Chaired the University System of Georgia Implementation Steering Committee to develop and implement a Shared Services delivery strategy for the 35 colleges and universities of the University System of Georgia. Successfully deployed and “outsourced” “Shared Service Center” payroll implementation for 32 of the 35 public institutions in the University System of Georgia.

November 1998 – September 1999 Acting Vice President for Business & Finance
North Georgia College & State University

Responsible for business affairs, investments, internal control, budgets, physical plant, materials management, real estate, personnel, public safety and auxiliary enterprises of the university.

Results: Completed the FY-2000 comprehensive budget for the University, approved without exception by the Regent’s central budget office and by the Board of Regents on June 9, 1999

Completed the FY-2000 revenue projections that were approved, without exception, by the central office and the Board

Completed the FY-2000 fee requests, received approval for fee increases in room and board rates that are critical to increase auxiliary reserve funds to facilitate residence hall renovations scheduled in conjunction with the privatized resident hall project.

Coordinated the University’s local implementation of the Georgia First/PeopleSoft Human Resources/Payroll/Financial systems implementation beginning September 1999.

Implementing the University’s first “purchasing card” program, that simplifies small value purchases, improves service to faculty and staff and reduces the administrative expense associated with these transactions.

January 1997 – December 1998 Comptroller
North Georgia College & State University

Responsible for the business office functions of the University including payroll, accounting, cash management and preparation of the annual financial report.

Results: Supervised State Auditor’s review of annual financial records. There were no audit findings for the last two consecutive fiscal years.

Improved the “student service” focus for our staff.

Centralized cash receipting functions to improve internal control.

Successfully bid banking service contract (first in schools history) resulting in a net increase of 52% in interest earned on the University's operating and payroll accounts while reducing merchant fees by 27%.

Supervised the successful implementation of the Banner Student Accounts Receivable software, including conversion to semester billing and publication of select student data accessible by the students via the internet.

Implemented the electronic banking functions to facilitate electronic wire transfers and investment of funds.

Networked entire Comptroller's office staff (12 workstations) with a personal information network to include electronic generation of journal entries and shared financial data.

June 1987 – January 1997

Director of Procurement

Responsible for purchasing, contracting, inventory control, compliance with State and Federal regulations, surplus property, voice and data communications and liaison with various State and Federal agencies.

Results: Developed and implemented a formal written policy for athletic and student activity fund purchases that assures student funds are spent with the same care and internal control as state appropriated funds.

Developed an electronic property reconciliation model that assures subsidiary and general ledger Property/Fixed Asset records are in balance and recorded properly.

Developed, in conjunction with the University of Georgia – Small Business Development Center, a seminar entitled "Doing Business with the State", which is now offered annually through the North Georgia College Continuing Education Center.

Worked cooperatively with other operating units to successfully administer and install a comprehensive fiber optic/voice/data infrastructure connecting all faculty, staff and students.